



Smart Mobility Summit 2018

Gennaro Faella, Head of Strategic Business Development, 30 Oct 2018

Marlink Group: A solid foundation





Largest technology-independent provider of endto-end managed connectivity solutions for maritime and enterprise customers.

Unique, integrated offering of broadband communications and IT, digital solutions, bridge electronics, and flexible maintenance.

More than 70 years' experience, combined with strong satellite network and hardware manufacturer partnerships.

Global 24/7 service desk, local presence on all continents, network of +1250 service partners with highly qualified engineers.

Best-in-class proprietary network infrastructure for highest quality of service.

1+ ship in 3 in Shipping worldwide served by Marlink

Leader in all market verticals

Marlink Group: Smart Connectivity



SATELLITE COMMUNICATIONS & SOLUTIONS

CYBER SECURITY



ONBOARD IT NETWORK

BRIDGE ELECTRONICS & MAINTENANCE

Introducing Cyber Guard



To create a more **coherent**, **holistic proposition**, and in line with the Shipping requirements and competitive landscape strategy, we have created an **umbrella brand name for our Cyber Security solutions** portfolio:

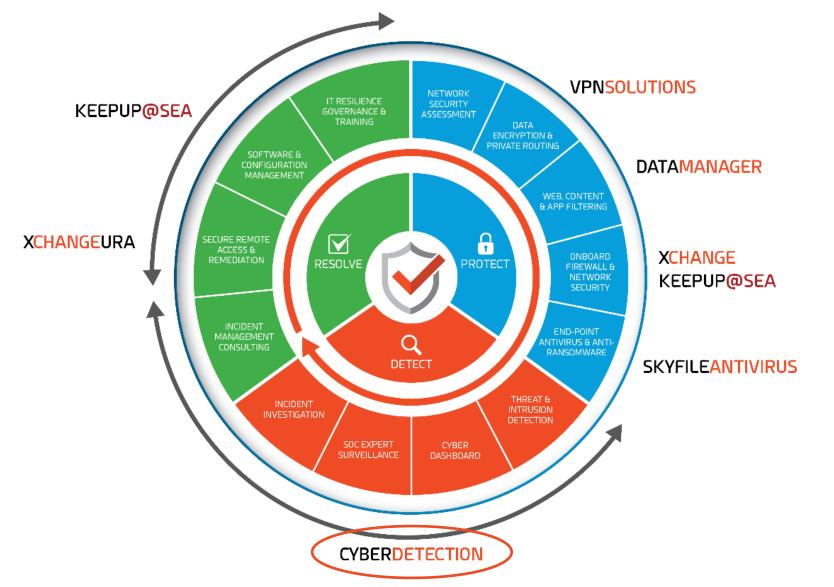




Cyber Guard "Ring"







Co-create Digital Solutions together with Partners



"Co-creation" Incubators & Incubators

Platform & Strategic Partnerships

"In-house" innovation

"Evergreen" New Ventures Start-ups Partnerships Investments & Acquisitions

Connect smarter. Anywhere.